# GrinMark

## Agile Dynamics CRM to Exchange Synchronizer User's Guide

## v5.2

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## 1 Overview



This document describes essential steps required to get Agile Dynamics CRM to Exchange Synchronizer up and running.

## 1.1 Terminology

#### Synchronizer

Short for Agile Dynamics CRM to Exchange Synchronizer.

#### **Synchronization Profile**

A set of Synchronization Scenarios applied to a number of users.

#### Synchronization Scenario

A number of Synchronization Rules to synchronize items of some kind. For example, two Rules responsible for synchronization of contacts from CRM to Exchange and from Exchange to CRM are combined together into "Synchronize Contacts" scenario.

#### Synchronization Rule

Single directed relationship between CRM and Exchange. For example, rule describes how to copy data from Exchange Contact to CRM Contact. Another rule describes how to copy contact data back. Rule may also define the way to find a Contact or an Account by Email address. Or it may define a way to make new CRM Case from Email message and so on.

#### **CRM** Item

Any object in CRM. It can be an Account, an Opportunity or any other entry.

#### Archive Email to CRM Item

Connect Email or document to a given CRM item.

#### EWS

Exchange Web Services. Exchange server component essential for synchronization.

#### 1.2 What's New

- Version 5.1
  - Information about auto created and linked items is now reflected in Journal
  - About dialog now contains buttons to zip logs, zip data, open data folder
  - CrmFilter for E->CRM
  - Bind to unresolved attendees in CRM
  - SkipAppointmentsStartBefore option
  - Merge for appointments with same name became faster
  - Appointments merge using GlobalObjectId field
- Version 4.3
  - Recurring meeting synchronization support Exchange->CRM.
  - Option to disable SSL3 and use TLS instead. This is to protect from POODLE vulnerability.
  - Faster merge for Contacts with empty FirstName, LastName, Email. Important for legacy Exchange data and customers who used Contacts to store Account information.
- Version 4.2
  - Notifications are shown at run-time in Profile Manager
  - Message filtering for notifications
  - Show New/Merged/Sync values for rules in grid columns
  - New license manager

- Version 3.11
  - Global options editor (synchronization interval, verbose level, notifications)
  - Email notifications for synchronizer actions, errors and events
  - Journal Viewer with search, auto-update and filtering
  - Synchronize items from a certain date (via "Reset Last Sync Time" dialog)
- Version 3.10
  - Exchange 2013 support, including Office 365 deployment
  - Move/Copy archived email
  - Synchronization of attendees for Meetings
  - User login checker
- Version 3.9
  - Synchronization rules now can be overridden by user.
  - Dynamics connection works even if security certificate is untrusted.
- Version 3.7
  - Filter CRM items using system views
  - Auto-create Lead for Archived Email
  - Support for Public Folders
- Version 3.6
  - Synchronizer monitor now allows modifying synchronization scenario options (Categories, folders, filtering and so on)
- Version 3.5
  - Contacts synchronization scenario now defaults to standard Contacts folder (rather than [Contacts]\CRM Contacts subfolder)
  - Email attachments archiving
  - Improved support for old versions of Exchange 2007
- Version 3.4
  - Monitoring tool providing a view on the synchronizer journal. Shows how many items were synchronizer or created by given synchronization rule.

- Version 3.3
  - Automated deployment test. Test set that may be used for validation of Exchange and CRM configuration before deploying in large-scale environments.
  - Synchronization rule triggering mechanism. Used for chaining sets of actions such as Create Opportunities from Email->Synchronize Opportunity list.
- Version 3.2
  - Synchronizer configurator utility. May be used to set up fine grained synchronization scenarios.
- Version 3.1
  - Fine-grained scheduler to control CRM and Exchange load over the day
- Version 3.0
  - Rebranding support
  - Archiving folders ("Archive To" existing CRM item). Support for Opportunities and Cases
  - Automatic synchronizer service
- Version 2.3
  - List items (show CRM items as emails)
- Version 2.2
  - Email Archiving
- Version 2.1
  - Exchange 2010 support
- Version 2.0
  - Synchronization for Leads and Accounts, Meetings and Calls
- Version 1.1
  - Appointment Synchronization with Meetings
- Version 1.0
  - Synchronize Contacts and Tasks

## 1.3 Prerequisites

- Microsoft Dynamics CRM 2011 or higher.
- Microsoft Exchange 2007 SP1 or higher or Office 365.
- Windows-based host to run the Synchronizer (may be shared with Exchange host).
- · License (a trial license may be requested during configuration).

## 2 Configuration and Deployment

## 2.1 Preparing MS Exchange

URL to Exchange web services and admin user with impersonation access to all mailboxes is required.

Exchange		Test Connection
E	Misc	
	URL	https://ex.grinmark.com/EWS/Exchange.asmx
	DOMAIN	ex.grinmark.com
	Server Versio	on Exchange2010_SP1
	User	Administrator
	Password	•••••

Admin user account used for connecting to Exchange server should be able to impersonate as any mailbox user involved in synchronization with SugarCRM.

To configure Microsoft Exchange Impersonation for specific users or groups of users, complete the following steps.

#### 2.1.1 Microsoft Exchange Server 2007

#### Click Start > All programs > Microsoft Exchange Server 2007 > Exchange Management Shell.

On the Microsoft Exchange Server, while logged in as domain administrator, run the following power shell commands to set the correct impersonation rights:

```
Get-MailboxServer "<ex2007_server_name>" | Add-AdPermission
-User "<SyncAdmin>" -AccessRights ExtendedRight -ExtendedRights
ms-Exch-EPI-May-Impersonate, ms-Exch-EPI-Impersonation
```

For example:

Get-MailboxServer "ex07" | Add-AdPermission -User "Administrator" -AccessRights ExtendedRight -ExtendedRights ms-Exch-EPI-May-Impersonate, ms-Exch-EPI-Impersonation

For more information about configuring the Microsoft Exchange 2007 Impersonation feature, visit MSDN Library and search for "Configuring Exchange Impersonation" (*http://msdn.microsoft.com/en-us/library/bb204095(EXCHG.80).aspx*)

#### 2.1.2 Microsoft Exchange Server 2010

#### Click Start > All programs > Microsoft Exchange Server 2010 > Exchange Management Shell.

Type the following command to allow impersonation:

```
New-ManagementRoleAssignment -Name "<NewExchangeRole>"
-Role:ApplicationImpersonation -User "<SERVICE ACCOUNT>"
```

For example:

```
New-ManagementRoleAssignment -Name "Sugar Admin EWS"
-Role:ApplicationImpersonation -User Administrator
```

For more information about configuring the Microsoft Exchange 2010 Impersonation feature, visit MSDN Library and search for "Configuring Exchange Impersonation" (*http://msdn.microsoft.com/en-us/library/bb204095(v=exchg.140).aspx*)



#### 2.1.3 Office 365 2010

To connect to Office365 Exchange 2010 instance you will need the Exchange URL, administrator username and password.

Here are simple steps to discover the URL:

1. Login to Office365 admin interface and click Settings in Outlook section.

Coffice 365	Home Outlook Team Site   Admin
A One of your trial subscription	ns expires in 21 days. Purchase now
mipt	
Admin Overview	Get your team started
Management Users Domains	<ul> <li>Get an overview of Office 365. Watch admin tour   Watch user tour</li> <li>Add users</li> <li>Use your own email address with Office 365. Add a domain</li> <li>For more help see Set up Office 365</li> </ul>
Subscriptions	Admin shortcuts
Manage Licenses	Reset user passwords   Add new users   Assign user licenses
Purchase	Outlook
Support Overview Service Health Planned Maintenance	Manage Outlook and Exchange settings. Settings   Distribution groups Lync Manage Lync instant messaging, audio and video calling, and online meetings. Settings

2. On the opened page click Mail link.

Office 365		
Mail > Options: Manag	My Organization -	
Users & Groups	S S S S	
Roles & Auditing	Mailboxes Distribution Groups External Contacts E-Mail Migration	
Mail Control		
Phone & Voice	Mailboxes	
	Select view: All mailboxes	
	New * 🥵 Import users 🗉 Details 🕅 Reset password 🕻	K
	Search mailboxes	
	Display Name	
	🙀 Al Grin User	
	🙀 tanur User	

3. Admin mailbox will be opened. Notice the Exchange server name in the browser address box.

	sn2prd0510.outlook.com/owa/?modurl=0		
Coffice 365		Home	Outlook
Mail > Inbox 2 Items			
<ul> <li>Favorites</li> </ul>	New - Delete - Move - Filter - View -		<sup>7</sup>
🔯 Inbox (2) 🔯 Unread Mail (2)	Search Entire Mailbox		\$ _ ۹
E Sent Items	Conversations by Date	<ul> <li>Newest on</li> </ul>	Тор

4. To obtain Exchange URL simply append /EWS/Exchange.asmx to Exchange server name. Then enter values in the synchronization profile wizard.

Excl	nange	Test Connection	
⊿	Misc		
	URL		https://sn2prd0510.outlook.com/ <mark>EWS/Exchange.asmx</mark>
	DOMAIN		
Server Version			Exchange2010_SP1
	User		admin@mipt 123.onmicrosoft.com
	Password		•••••

**Important note:** URL obtained by logging with non-admin user is not valid. E.g. in our case it is *https://bluprd0511.outlook.com*. It is different from *https://sn2prd0510.outlook.com* and is not suitable for connection.

#### 2.1.4 Office 365 2013

To connect to Office365 Exchange 2013 instance you will need the Exchange URL, administrator username and password.

Here are simple steps to discover the URL:

1. Login to Office365 admin interface at *https://portal.microsoftonline.com* and click Outlook link on the toolbar.



2. To obtain Exchange URL simply append /EWS/Exchange.asmx to Exchange server name (selected on the picture above). Then enter values in the synchronization profile wizard.

Exchange		Test Connection	]
4	Misc		
	URL		https://pod51041.outlook.com/EWS/Exchange.asmx
	DOMAIN		
	Server Ver	rsion	Exchange2010_SP1
	User		admin@demo20130423.onmicrosoft.com
	Password		•••••

## 2.2 Preparing Dynamics CRM

For Dynamics CRM connection you'll need a number of parameters including URL and administrator username/password.

#### 2.2.1 Organization URL

Dynamics CRM URL from the browser address box. E.g. https://server/org or https://org.crm.dynamics.com. The URL must contain Organization Name and do not contain trailing slash and "aspx" resource name.

Office365 example:



On-premise example:



#### 2.2.2 Organization Service

Organization Service URI. Sign in to your CRM organization and click Settings, Customization, Developer Resources. On Developer Resource page, find the organization service address.

Office365 example:

#### Service Endpoints:

#### **Discovery Service**

Protocol: SOAP https://disco.crm4.dynamics.com/XRMServices/2011/Discovery.svc

## Organization Service

https://gm18012013.api.crm4.dynamics.com/XRMServices/2011/Organization.svc

Organization Data Service Protocol: OData (REST) https://gm18012013.crm4.dynamics.com/XRMServices/2011/OrganizationData.svc/

Download CSDL

#### On-premise example:

#### Service Endpoints:

Discovery Service Protocol: SOAP http://win-djfjkc51osc/XRMServices/2011/Discovery.svc

## Organization Service

http://win-djfjkc51osc/demo/XRMServices/2011/Organization.svc

#### Organization Data Service Protocol: OData (REST) http://win-djfjkc51osc/demo/XRMServices/2011/OrganizationData.svc D Download CSDL

*Note:* If Organization Service parameter is not specified then Synchronizer composes it from Organization URL in the form:

<organization url>/XRMServices/2011/Organization.svc

So, in most cases Organization Service can be left blank for on-premise server connections.

#### 2.2.3 Server Version

Dynamics CRM version.

#### 2.2.4 Endpoint Type

Identifies the type of identity provider used for authentication.

• None - No identity provider.

- · ActiveDirectory An Active Directory identity provider.
- · Federation A federated claims identity provider.
- · Liveld A Microsoft account identity provider.
- OnlineFederation An online (Office 365) federated identity provider.

ActiveDirectory endpoint is usually used by on-premise deployments where Active Directory server performs user authentication.

Office365 CRM instances use OnlineFederation endpoint.

#### 2.2.5 Domain

The domain that will verify user credentials. Enter domain name for on-premise CRM instances and leave it empty for Microsoft Dynamics CRM online instances (like Office365).

#### 2.2.6 User

Name of the Dynamics CRM user with System Administrator security role. Do not use a domain prefix for this name, for example "Administrator" - correct, "DOMAIN\Administrator" - incorrect.

#### 2.2.7 Password

The password for the user.

#### 2.2.8 Example: Office365 connection settings

Connection Parameter	Value
Organization URL	https://organization.crm4.dynamics.com
Organization Service	https://organization.api.crm4.dynamics.com/XRMS
Server Version	Dynamics2011
Endpoint Type	OnlineFederation
Domain	
User	administrator@organization.onmicrosoft.com
Password	* * * * * * * * *

#### 2.2.9 Example: On-premise connection settings

```
Connection ParameterValueOrganization URLhttp://dynamics.contoso.com/organizationOrganization Service|Server VersionDynamics2011Endpoint TypeActiveDirectoryDomain| contoso.comUser| AdministratorPassword| *********
```

#### 2.2.10 Getting User Names

You'll need user names to request and use synchronizer license. To get a user name

- 1. Sign-in to Dynamics CRM organization
- 2. Go to Administration > Users
- 3. From the list of enabled users select the user
- 4. Remember value of the User Name field in Account Information section

Bob Kelly	,
A The information p	rovided in this form is viewable
▼ General	
Account Informa	tion
User Name *	DEV\user1
User Information	
First Name *	Bob
Last Name *	Kelly

#### 2.3 Deployment

#### 2.3.1 Trial Deployment

The Synchronizer software may be installed on any Windows-based machine. For the trial period even one of the client PCs may be used to run the synchronizer. For the production deployment dedicated

Windows Server instance is recommended.

#### 2.3.2 Server Deployment

The following deployment configurations are possible:

- Small Office
- Mid-Size Business
- Enterprise

The server load depends on different parameters such as synchronization scenarios, CRM activity, Exchange Activity and synchronization intensity.

Recommended configurations are for situations when you want to have responsive synchronization (all changes are propagated within few seconds) with all Synchronization Scenarios enabled (Contacts, Accounts, Meetings, Calls, Tasks, Cases, Leads are all on). In the case of custom synchronization flow (Only Contacts or Only Meetings one-way) or with reduced synchronization response time (few minutes to synchronize) the server requirements are much lower. It is always possible to start from minimal configuration and then expand the capacity on-demand.



#### 2.3.2.1 Small Office

Deployment schema A1: Synchronizer works on the same host with Exchange Server.



Deployment schema A2: Synchronizer works on the same host with Web Server.

Deployment Schema A is for small deployments (up to 15 users). In this case synchronizer may be installed on the same host as Exchange Server or together with CRM Server.



## 2.3.2.2 Mid-Size Business

Synchronization Server

Deployment schema B: Synchronizer works at standalone server.

Deployment Schema B is for medium-size deployments (15-50 users). In this case synchronizer requires Windows machine with Windows XP or higher (XP, 2003, 2008, Vista, 7, 8: both Server and Desktop configurations are supported).

#### 2.3.2.3 Enterprise



Deployment Schema C: Multiple synchronization servers for high-load deployments.

Deployment Schema C is for large-scale or high-load deployments. In this case synchronizer may be installed on a number of dedicated synchronization servers. Different deployment options are available. Each synchronization server may be responsible for a group of users or subset of scenarios. This is an advanced configuration and should be designed with help of authorized person.

In most cases configurations A and B are sufficient.

## 2.4 Getting License

License life-cycle looks as follows:

If you are a new user get a trial license first. After a free trial period you can request a new license. When license period is close to expiration you can renew the license.

All types of licenses can be requested from License&Users page of the Synchronization Profile Wizard:

XC	reate Ne	ew Synchronization Profile			
Def	inition (	Connection License&Users	Scenarios		
	Path to license file (if available)				
		4   1 of 1   ▶ ▶	+ ×		
		Exchange Email	CRM User Login	Days to License Expire	
	•	user@example.com	user	License not found or expired	
	*				
			G	et Trial License	
		<back< td=""><td>Next&gt;</td><td>Finish</td></back<>	Next>	Finish	

Highlighted button text depends on current license state.

If you are requesting a trial or a new license it is necessary to specify Exchange and CRM user names.

Use buttons to add/remove rows in the user table. When you are done with users press "Get License" button. Default text editor will open:

📕 Li	cense	Reques	t - Nol	tepad _ 🗌	×
<u>F</u> ile	<u>E</u> dit	F <u>o</u> rmat	<u>V</u> iew	Help	
Ple	ase,	send	the	information below to:	
sup	port	©grinn	nark.	com	
Req CRM Log use	uest URL ins: r	Dynan : http	nics ps://	to Exchange Synchronizer License ′dynamics.grinmark.com/contoso	_
				<u>}</u>	1

Verify user names and CRM URL. The URL is taken from the Connection page of the Synchronization Profile Wizard. Then send the information to . After a while you'll receive the license file. Save it in the file system and specify the path of this file in "Path to license file" field of the License&Users page. License configuration completed.

## 3 Working with Synchronizer

## 3.1 Synchronization Monitor

💐 Agile Dynamics CR<u>M to Exchang</u>e Synchronizer \_ 🗆 × 🔤 Monitor 63 🕦 强 Running D CRM URL Exchange URL Profile Description 🗹 🕨 Sales https://dynamics.grinmark.com... https://ex.grinmark.com/... Sales department 🗹 🕨 Support https://dynamics.grinmark.com... https://ex.grinmark.com/... Support department ۰. Legend: Stopped × Create New Profile.. Profile Execution Disabled Initializing... Profile Execution Enabled Initialized Configure Selected Profile... Running

Synchronization monitor is accessible through "Monitor" toolbar button:

Synchronization Monitor contains the following widgets:

😈 Refresh 💩 Journal 🔚 Save 💼 Reset Last Sync Time 😰 Re-sync
Refresh       A Journal       Save       Reset Last Sync Time       Re-sync         Image: Synchronize Accounts       Image: Synchronize A

- 1. List of available synchronization Profiles
- 2. List of Scenarios for each profile
- Synchronization Rules. Usually each scenario contains at least two rules: one for E->CRM (Exchange to CRM sync) and another CRM->E. One may disable a rule by setting Enabled=false to make the scenario "one way".

- 4. Synchronization summary for each item within the scenario (new/synchronized/merged/errors). New means new item has been detected and corresponding new item has been created. Merged means that similar item has been found at destination location and it is assumed to be a pair for source item. Synced means item has been changed and its counterpart has been updated correspondingly. Errors means that rule encoutered errors while trying to sync or merge some items. Sometimes errors are caused by temporal causes (networking errors, access restrictions, intermediate config issues). In such cases those errors may be recovered by "Re-Sync" toolbar button.
- 5. Toolbar buttons:
  - Refresh the monitor.
  - Journal button has different behavior depending on selected item. If an item is a Synchronization Profile then the whole journal for it is displayed. If item is an individual rule within a scenario then list of items created or synchronized for this rule is shown. See section describing "Journal Viewer" for more information.
  - **Save** task options (if any were modified). If sync is now running then options will be re-read after finishing current iteration.
  - **Reset Last Sync Time** for specified sync rule. See description of "Set Last Synchronization Time" dialog.
  - **Re-sync** current rule. This button is only enabled when there are errors. Re-sync forces all items with problems to be synchronized again.
- 6. Sync Rule Options: view/edit special settings related to the selected rule.

## 3.2 Global Options

Global options editor may be shown by pressing corresponding toolbar button:



This forces global options editor dialog to appear:

💐 Se	ettings	
•	2↓ □	
	Info	▲
	Data Root	C:\Documents and Settings\All Users\GrinMark\AESync\Da
	Templates Root	C:\Documents and Settings\All Users\GrinMark\AESync\Te
	Endpoint Url	http://localhost:8283/
	Runtime	
	Iteration Interval	15000
	Lookback Interval	0
	Verbose Level	WindowsEventLog
	Unsubscribe from Exchange Pools	True
	Rotate Journal	True
	SMTP	
	Server Host	
	Server Port	25
	Smtp User Name	
	Smtp Password	
	Use SSL	False
	Recipients To	
	Recipients Cc	
D a Syr	Recipients Cc ata Root nchronization data is stored in this folder.	

#### Runtime options

**Iteration Interval**: time in milliseconds between consequent iterations. During this time Synchronization agent just doing Sleep without any calls to Exchange server or CRM server. Possible values: 1000 – one second, 15000 – 15 seconds (default), 60000 – one minute.

**Lookback Interval**: Time interval in milliseconds to look back from the last synchronization time when checking modified items. Default: 0. Should only be set when recommended by GrinMark.

**Verbosity**: From 'Default' to 'Full'. Should be set to 'Default' for production use. Affects log file verbosity. Should only be set when developing custom solution with advanced synchronization logic or when asked by GrinMark.

**Unsubscribe from Events**: Unsubscribe from Exchange event notifications when synchronization service is stopped. Should be set to 'True' unless you need to disable the synchronizer for a long time period and expect that users may use "Archive To" folders during this period. Default: True.

**Exchange Pulling Mode:** Exchange event notifications pulling mode: 'Strict', 'Try' or 'Disabled'. 'Strict' is recommended for normal operation. Other modes are recommended if there are errors with server connection. This option may lead to limitations in synchronization. Default: Strict.

**Rotate Journal**: When set to true, every time Journal size exceeds 10mb, it is archived and compressed and all new entries are saved to a new journal. **Time Zone:** Default time zone to use for new Calendar items in Exchange. Default: AESync server's time zone.

#### 3.2.0.1 SMTP

SMTP settings are related to automatic Email notifications. Email notifications inform administrator about various aspects of synchronizer functionality: synchronization and connection errors, usage statistics, license expiration.

Server Host, Server Port, Smtp User Name, Smtp Password, Use SSL: Set of options required to send an outgoing email.

Recipients To, Recipients Cc: Notification Email recipients (comma-separated lists)

Notification Filter: One or more flags.

- None: Disable any notifications.
- CRM Connection Failed: Sent when synchronizer is unable to connect CRM
- Exchange Connection Failed: Sent when Synchronizer is unable to connect Exchange
- License Not Found for User: Sent when one of users has missing, invalid or expired license.
- Service Started: Sent when synchronizer service is stopped.
- Service Stopped: Sent when synchronizer service is started.
- Synchronization Error: Sent when some error occurred during synchronization
- *Daily Summary Letter*: Sends daily usage statistics (per-user synchronization info and license expiration summary).
- *License Expiration Info*: Sends notification 30, 7, 2 and 1 days before license is expired for at least one of users.
- All: Enable all the notifications above.

Default: only 'License Expiration Info' notification.

**Notification Duplicate Interval**: Number of minutes to wait before sending notification message with the same parameters if the reason for a problem is still unresolved.

#### 3.2.0.2 Exchange

**Exchange Categories**: This group of settings allow control of Master Category List. The synchronizer has uses Exchange categories to mark synchronized and archived items. By default it includes following categories:

- CRM (item has a copy in CRM),
- Archived (item copied into CRM),
- Phone (to distinguish Meeting appointments from Call appointments) etc.

Master Category List allows defining category names and colors in a centralized manner. All modifications of Master Category Lists are controlled only for users specified in the synchronization profiles. Please, note that Categories are defined for each synchronization rule separately. If you want some rule to have custom category (say, "Lead" instead of "CRM Lead"), you need to set "Assign Category" option for "Synchronize Leads (CRM->E)" in the Synchronization Monitor. And if you want to define and deploy a color for this category then it should be specified separately in Global Options dialog to be deployed.

- *Deploy Categories*: Category deployment is performed during service startup according to the following options:
  - None: Don't deploy (default).
  - New: deploy only new categories. If user has some category already defined then it is not deployed. Otherwise it is deployed.
  - All: always deploy all categories defined in this dialog. This option is needed if you want to force all users to have same color settings for each of specified categories.
- Category Names: collection of category definitions. Each category defined by its Name, Color and keyboard Shortcut.

Categories are deployed on per-user basis every time synchronizer is started. So it only affects Exchange users configured in any of the the Synchronization Profiles and does not affect others.

#### 3.3 Journal Viewer

Journal viewer provides information about synchronization flow and results.

🚜 Journal V	iewer 🗖				2	- • •	
Profile: Auto Synchronization, Current iteration: 15, 1 since: 10/29/2014 10:47:24 AM							
All Rules 4							
_	3 Search 0 of 0 ⇐ ➡ From: 9/18/2013 - To: 10/29/2014 - Filter by Date						
_							
Clear				-		6	
	Description	User	Action	Direction	Module	Timestamp	
2076	Honey pricing unstable	JuliaW@ex.grinmark.com/juliaw	New	E2S	Emails	10/21/2014 5:29	
2077	Fred Flinstone Stone Age	JuliaW@ex.grinmark.com/juliaw	Sync	E2S	Contacts	10/21/2014 5:34	
2078	Flinstone Fred	AlexG@ex.grinmark.com/alexg	Sync	S2E	Contacts	10/21/2014 5:34	
2079	Fred Flinstone Stone Age	JuliaW@ex.grinmark.com/juliaw	Sync	E2S	Contacts	10/21/2014 5:36	
2080	Flinstone Fred	AlexG@ex.grinmark.com/alexg	Sync	S2E	Contacts	10/21/2014 5:36	
7 2081	Check this out	JuliaW@ex.grinmark.com/juliaw	New	E2S	Emails	10/21/2014 7:11	
2082	Dina Menendez Hammer Group Inc	JuliaW@ex.grinmark.com/juliaw	Sync	E2S	Contacts 9	0/21/2014 7:16	
2083	Menendez Dina	AlexG@ex.grinmark.com/alexg	Sync	S2E	Contacts	0/21/2014 7:17	
2084	Doug Twitty Nelson Inc	JuliaW@ex.grinmark.com/juliaw	Sync	E2S	Contacts	10/21/2014 7:17	
2085	Twitty Doug	AlexG@ex.grinmark.com/alexg	Sync	S2E	Contacts	10/21/2014 7:18	
2086	Marketing weekly meeting	AlexG@ex.grinmark.com/alexg	New	E2S	Appointments	10/27/2014 9:42	
2087	Marketing weekly meeting	AlexG@ex.grinmark.com/alexg	New	E2S	Appointments	10/27/2014 9:42	
2088	Marketing weekly meeting	AlexG@ex.grinmark.com/alexg	New	E2S	Appointments	10/27/2014 9:42 👻	
Records di	splayed: 2114, New: 83, Sync: 2021, Merge: 10						
Range gro Range: C:	up 1 ranges, 72 entries (From: 10/21/2014 7:11:1 \ProgramData\GrinMark\AESync\Data\Auto Syn	1 PM to 10/21/2014 7:11:16 PM) chronization \agent.log Entries: 72 Fr	om: 10/21/	2014 7:11:1	1 PM To: 10/21/	2014 Close	
7:11:16 PM [Subject]=Check this out							
				L			
[[Body]= <nt< td=""><td colspan="5"> [body]=<ntml>  [From]=Bob Kelly <smtp:user1@ex.grinmar< td=""><td>8</td></smtp:user1@ex.grinmar<></ntml></td></nt<>	[body]= <ntml>  [From]=Bob Kelly <smtp:user1@ex.grinmar< td=""><td>8</td></smtp:user1@ex.grinmar<></ntml>					8	
[IsFromMe	[IsFromMe]=False						
			_	_			

- 1. Status section displays information selected synchronization profile and rule.
- 2. Information section (click to see warnings and errors from current execution).
- 3. Keyword filter. Type any keyword to have them highlighted in the journal view.
- 4. Date filter controls range of dates to filter journal events by timestamp.
- 5. Runtime shows information about items being synchronized in the real time. The list is populated automatically and scrolled to most recent item every time something is updated in the journal.
- 6. Column based filters, to show only rows with specific values of column cells. I.e. it is possible to filter only entries for single user. And/or entries with one direction, etc.
- 7. Row selector, forcing the log data related to specific row appear in the bottom (log view).
- 8. Log view. If one or more rows are selected in #7 the Row View will show log file related to these journal entries.

- 9. Journal row data. Each entry corresponds to a single synchronization step. Column data contains the following information:
  - · Description: name or subject of the synchronized entry.
  - User: The user being synchronized in the form <user email>/<CRM login>.
  - Action: One of: New, Sync, Merge. New: new entry created in destination system based on the corresponding entry in the source system. Sync: destination entry already exists, but has been updated. Merge: matching destination entry has been detected and updated according to the source entry.
  - Direction: S2E CRM to Exchange, E2S Exchange to CRM.
  - Module: type of synchronized item.
  - Timestamp: time when synchronization happened.

## 3.4 Modifying Synchronization Scenarios

Synchronization Monitor may be used to modify properties controlling the behavior of synchronization scenarios:

- 1. One-way vs. Two-way synchronization
- 2. Exchange Items Selection Criteria (Categories)
- 3. CRM Selection Filters
- 4. Exchange Folders
- 5. Other: Item merge, automatic email archiving, automatic Account creation, etc.

**Note:** Changing default synchronization scenarios should be done with care. It is always recommended to try modified behavior with small number of users before applying to larger installation.

#### 3.4.1 Making One-way Synchronization

By default synchronization scenarios named as "Synchronize ..." are two-way. Such scenarios contain two synchronization rules:

Synchronize Contacts
 Synchronize Contacts (E->CRM) 0/0
 Synchronize Contacts (CRM->E) 0/0

First, data is copied from Exchange to CRM (E->CRM). Then it is copied from CRM to Exchange (CRM->E).

In some cases one-way sync is not enough. For example, "Support" department may need access to CRM Contacts but should not create new contacts in CRM. To achieve this goal we disable E->CRM branch by setting "Enabled" for corresponding synchronization rule to "False":

💥 Synchronization Monitor				
	6		Misc	
🕀 🖶 🦀 Auto Create Opportunity			Enabled	False
😥 🖶 🤐 List and Archive Opportunities	66	$\sim$	Exchange Folder	[Contacts]
🖶 🔒 Synchronize Accounts			Full Synchronization	False
💼 🖶 Synchronize Contacts			SyncDirection	E2S
📄 🖶 🕹 Synchronize Leads		Ŧ	Task Options	3(10)
🚊 🛶 Support			Trigger	
🛓 🖶 Auto Create Case			TriggerID	[Contacts]:SynchContactsE2S
💼 🖶 List and Archive Cases				
📄 🖶 🤹 Synchronize Contacts 🥢 🧹				
👆 Synchronize Contacts (E->CRM) 0/0				
🦾 🦏 Synchronize Contacts (CRM->E) 0/0				
		-		
		EI	nabled	Marchan was fully and a surgery
		00	et to in ito ignore this item inchronization from two-w	. May be userul to make one-way
		°y	Homonization nom (wow	ay seenanes when seenane is at
,		_		

After "Enabled" is set to false and configuration is saved ( ) the disabled rule is displayed with greyed icon:

🗄 -- 🔩 Synchronize Contacts

🛶 🔿 Synchronize Contacts (E->CRM) 0/0

🎰 🦐 Synchronize Contacts (CRM->E) 0/0

And given synchronization scenario becomes one-way.

#### 3.4.2 Exchange Categories

Categories are a powerful mechanism for controlling the synchronization logic. The effect of categories depends on the synchronization direction.

#### 3.4.2.1 Exchange -> CRM

Assign Category: ";"-separated list of categories to assign to each synchronized item.

**Select Category**: ";"-separated list of categories. Only items belonging to one of these categories are visible to the Synchronizer. If "Select Category" is empty, all items are selected.

**Ignore Category**: ";"-separated list of categories. Items belonging to any of these categories are invisible for synchronizer (ignored). If "Ignore Category" is empty, all items are selected.

Ξ	Misc			
	Enabled	True		
	Exchange Folder	[Contacts]		
	Full Synchronization	False		
	SyncDirection	E2S		
Ξ	Task Options	3(10)		
	Assign Category	Archived;CRM;CRM Contact		
	Assign to user	y		
	Check in sub-folders	n		
	Create Account	у		
	DbgFirstOnly	n		
	Find Matching Contact	υ		
	Ignore Category	Private		
	Mark Read	у		
	Mark 'Sunc to Outlook'			
	Select Category	*		
	Thyger			
	TriggerID	[Contacts]:SynchContactsE2S		
1		I		

## 3.4.2.2 CRM -> Exchange

Assign Category: ";"-separated list of categories to assign to each synchronized or created item.

Ξ	Misc	
	Enabled	True
	Exchange Folder	[Contacts]
	Full Synchronization	False
	SyncDirection	S2E
	Task Options	1(6)
	Assign Category	CRM;CRM Contact
	CHM UB I able	contacts
	Mark Unread	У
	Select Contacts	All
	SugarCRM Filter	
	Synchronize All	n
	Trigger	
	TriggerID	[Contacts]:SynchContactsS2E

#### 3.4.3 Exchange Folders

Each synchronization rule works in certain Exchange folder.

Ξ	Misc	
	Enabled	True
	Exchange Folder	[Contacts]\CRM Accounts
	Full Synchronization	raise
	SyncDirection	E2S
Ð	Task Options	1(7)
	Trigger	
	TriggerID	[Contacts]\CRM Accounts:Syncl

Default folder for a rule may be changed by editing "**Exchange Folder**" property. The folder is defined by "\"-separated path, i.e.

Folder1\Folder2\Folder3

#### For example: CRM\Opportunities\Archive To

"Folder1" is either folder name, or locale-neutral "well known mailbox folder" placeholder, i.e. one of:

[Contacts], [Calendar], [Tasks], [Inbox], [SentItems]

For example, [Contacts] is resolved to "Contacts" in English version of Outlook, "Kontakte" in German version, "Контакты" in Russian version and so on.

**Note**: if you want to change the folder for the whole synchronization rule, then you need to change it twice: for (E->CRM) rule and for (CRM->E) rule.

**Note**: synchronization history depends on the folder. Changing folder in production environment may lead to side effects (loose of history and appearance of duplicates) so this should be done with care.

#### 3.4.4 Updating Last Synchronization Time

Last synchronization time is the beginning of the synchronization period. If some item is older than "Sync Begin Time" then synchronizer ignores it. The word "older" here addresses to data entry creation or modification time. For example, if an entry represents a person with birthday in 1895 which has been entered into the electronic address book in 2005, then its creation time is in 2005. By default last synchronization time is set to 1900 to fit all possible data entries.

Set Last Synchronization Time for Synchronize Contacts (CRM->E)	
Sync Begin Time 8/10/2013 🔽 00:00 🚍	
Togale Selection for All Users	
CRM User Login Last Synchronization Time	
3	
	<u> </u>
Press 'Set' button to set Last Synchronization Time for selected users to Sync Begin Time. The synchronizer will rescan all records with modification time greater than specified value. You can start sychronization service after closing this dialog.	Set Close

- 1. Name of synchronization rule. Last Synchronization Time (LST) may be updated per-rule. I.e. Exchange->CRM may be set to use one LST (say, only one year old items) while CRM->Exchange may have another (say, one month).
- 2. New synchronization interval start
- 3. List of users. Those users that should get new LST should be checked.
- 4. Set to update LST for checked users to a new value specified in #2.

#### 3.4.5 CRM Selection Filters

Each Dynamic CRM entity has a set of public views. Such public views retrieve data by using a specific filter. These filters can be used in synchronization scenarios.

Each CRM->E synchronization rule has an option "CRM Filter". Expand it to see a list of available public views.

E.g. the list of public views for filtering Contact entities:



If a specific filter is selected then synchronizer works only with those records which pass this filter.

**Note:** Synchronizer ignores columns configured for a public view and always retrieves all values that are required for synchronization.

#### See also:

 Create or edit a public view for an entity http://rc.crm.dynamics.com/RC/2011/en-US/online/5.1\_CTP/help/source\_cust\_entity\_Views. htm

## 4 Getting Started with Sample Configuration

#### 4.0.1 Creating Synchronization Profiles

The synchronizer may run one or more synchronization profiles in parallel. Each synchronization profile is responsible for specific synchronization activities (scenarios).

For example we have two groups of users:

- 1. "ustas" working in Sales department. These users need to have Contacts, Accounts, Leads and Opportunities synchronized.
- 2. Also we have "alex" working in Support department. Support needs access to Contacts and Cases only.

In this case we need to define two synchronization profiles. We will give unique profile names "Sales" and "Support".

We create "Sales" profile:

🔀 Create New Synchroniza	ation Profile	
Definition Connection Lice	ense&Users Scenarios	
Unique Profile Name	Sales Unique identifier is a short name of a profile which holds all information about given CRM and Exchange servers. For example: "Default" or "Contoso". Any additional information should be put into Description. Profile folder: C:\Documents and Settings\All Users\GrinMark\AESync\Data\Sales	
Description	Sales department	
	<back. next=""> Fi</back.>	inish

In real life each group contains many users. In this simple example the sales includes only one user "ustas":

🔀 Change	Synchroniz	ation Profile -	Sales	<u>_ 0 ×</u>
Definition	Connection	License&Users	Scenarios	,
Path to	license file (if	available)		
	<pre>cuments and  4   1</pre>	of 1   > )		
	Exchange	Email	CRM User Login	Days to License Expire
•	ustas@ex.g	grinmark.com	ustas	364
*				
The lice	ense is valid fi ≼Back	or 364 more days	s. <u>Moo</u>	dify License
	<back< td=""><td>Next</td><td>»</td><td>Finish</td></back<>	Next	»	Finish

**Note:** In this case the license is already available for "ustas" and "alex" users. Otherwise the recommended step is to first fill information about users and then press "Get Trial License":

🔀 Ch	ange S	ynchronization Profile - Sa	les	
Defir	nition   (	Connection License&Users s	Scenarios	
F	<sup>p</sup> ath to li	icense file (if available)		
	₩ -	2 of 2 🕨 🕅	+ ×	
		Exchange Email	CRM User Login	Days to License Expire
		ustas@ex.grinmark.com	ustas	License not found or expired
	•	alex@ex.grinmark.com	alex	License not found or expired
			G	iet Trial License
		<back< th=""><th>Next&gt;</th><th>Finish</th></back<>	Next>	Finish

It is possible to get trial license for 7 days before making final decision about purchase. The screen appears showing information that should be sent to specified email address from your own email.



Your information will be proccessed and the trial license (EALicense.xml) will be sent to you.

Now we select scenarios specific to this profile (Pressing Ctrl key allows selecting multiple scenarios):

🔀 Create New Synchroniza	ation Profile	
Definition Connection Lice	ense&Users Scenarios	
The following synchroniza	tion scenarios will be applied (press Select to choose more):	
No scenarios: press 'Sele	ct' button to choose more	Select
Agile SugarCRM to Exchange	Synchronizer	_ []
Choose standard synchronization so	enarios	
ld	Comment	
Archive Emails	Archive Email	
Auto Create Case	Find or Create an Account then Create a Case and attach to the second s	ne Account
Auto Create Opportunity	Find or Create an Account then Create an Opportunity and atta	ach to the Account
List and Archive Cases	Find or Create an Account then Create a Case and attach to a	ccount
List and Archive Opportunities	Synchronize Opportunities from CRM to Exchange	
Synchronize Accounts	Synchronize Accounts from Exchange to CRM;Synchronize Ac	counts from CRM to Ex
Synchronize Calls	<ul> <li>Synchronize Calls from Exchange to CRM;Synchronize Calls from</li> </ul>	om CRM to Exchange
Synchronize Contacts	<ul> <li>Synchronize Contacts from Exchange to CRM;Synchronize Co</li> </ul>	ntacts from CRM to Exc
Synchronize Leads	Synchronize Leads from Exchange to CRM;Synchronize Leads	s from CRM to Exchange
Synchronize Meetings	<ul> <li>Synchronize Meetings from Exchange to CRM;Synchronize Me</li> </ul>	eetings from CRM to Ex
Synchronize Tasks	Synchronize Tasks from Exchange to CRM;Synchronize Tasks	s from CRM to Exchange
		_
	Select	Cancel

Ok, we have "Sales" profile created and running.

💘 Agile Dynamics CRM			
🤹 🎕 Running 🕨 🔳	🐖 Monitor 🛛 💽		
Profile CR	IM URL	Exchange URL	Description
🗹 🕨 Sales http	ps://dynamics.grinmark.com	. https://ex.grinmark.com/	Sales department
•			F
Legend:	💥 Stopped abled 💿 Initializing	Create No.	ew Profile
Profile Execution End	abled   Initialized  Running	Configure Se	elected Profile

Finally we use "Create new Profile" to add "Support"-specific synchronization options.

🔀 Create New Synchronizat	ion Profile	
Definition Connection Licen	ise&Users Scenarios	
Unious DesGla Massa		
Unique Profile Name	Support	
	Unique identifier is a short name of a profile which holds all information about given CRM and Exchange servers. For example: "Default" or "Contoso". Any additional information should be put into Description. Profile folder: C:\Documents and Settings\All Users\GrinMark\AESync\Data\Support	
Description	Support department	
	<back next=""> Fir</back>	nish

Adding user "alex":

Хc	reate N	ew Synchronization Pro	file				
De	finition 📔	Connection License&Use	rs Scenarios	;]			
	Path to license file (if available)						
	C:\Doci	uments and Settings\Admir	istrator\DeskI	op\EALicense.xml		<u> </u>	
		1 of 1	N   & >				
		Exchange Email	CRM Us	er Login	Days to License Expire		
	•	alex@ex.grinmark.com	alex		364		
	*						
	The license is valid for 364 more days. Modify License						
		<back< td=""><td>Next&gt;</td><td>]</td><td>Fin</td><td>ish</td></back<>	Next>	]	Fin	ish	

And adding support-specific scenarios:

🔀 Change Synchronization Profile - Support	
Definition Connection License&Users Scenarios	
The following synchronization scenarios will be applied (press Select to choose more):	
Auto Create Case List and Archive Cases Synchronize Contacts	Select
Schedule C Custom	
<back next=""></back>	Finish

After closing Sychronization Profile Wizard It takes some time for a new configuration to initialize. The configuration is displayed as grayed:



And in a moment it becomes green:

☑ ▶ Sales ☑ ▶ Support

From this point both profiles are running.

#### 4.0.2 Monitoring Activity

Synchronizer activity may be reviewed by pressing "Monitor"

💐 Agile Dynamics (	RM to Exchange Synchronize	r	<u>_   ×</u>
🤅 🔍 Running 🕨 🔳	Monitor 🔍 🍪 🕖		
Profile	CRM URL	Exchange URL	Description
🗹 🕨 Sales	https://dynamics.grinmark.com	https://ex.grinmark.com/	Sales department
🛛 🕨 🕨 Support	https://dynamics.grinmark.com	https://ex.grinmark.com/	Support department
•			Þ
Legend: Profile Execution Profile Execution	Enabled Stopped Disabled Initializing Enabled Bunning	Create Configure S	New Profile Selected Profile

The monitor screen displays detailed information about each synchronization scenario with breakdown on how many items were created or updated by particular synchronization step:

X Synchronization Monitor				
Bales Bales Bales Create an Opportunity and a Create an Opportunity and a Create an Opportunity and a Bales Create an Opportunity and a Bales Create an Opportunity and a	<b>6</b> 8		Misc Comment Folder Full Synchronizati Name	Synchronize Contact Contacts\CRM Cont False Synchronize Contact
Synchronize Contacts from Exchange to CRM 1/0  Synchronize Contacts from CRM to Exchange 0/0  Synchronize Leads  Support  Suppor	н		Task Options	2(8) ns updated
Auto Create Case     List and Archive Cases     Synchronize Contacts     Synchronize Contacts from Exchange to CRM 0/0     Synchronize Contacts from CRM to Exchange 0/0		N	ame	

By pressing the Log button brings detailed information of individual synchronized items:

💐 Synchronization Monitor			
Sales  Sales  Subscription  Su	Ð	Misc Comment Folder Full Synchronizati Name SyncDirection Task Options	Synchronize Contact Contacts\CRM Cont False Synchronize Contact E2S 2(8)
::Contacts\CRM Contacts:/SynchContacts         ustas@ex.grinmark.com:ustas:Contacts\CRM Contacts:/SynchContactsE2S         OK	N	9/25/2012 10:1	.3:25 PM

Doing the same for the whole profile brings the combined profile synchronization journal:

🔀 Synchronization Monitor	
Sales     Sale     Sales     Sale     Sales     Sale     Sale	
C:\Documents and Settings\All Users\GrinMark\AESync\Data\Sales\jaurnal.txt * - EmEditor	
File       Edit       Search       View       Macros       Tools       Window       Help         □       •       😅       🔄       🔄       •	» ] 🌽 🖙 🖬 🎁
scope action timestamp name direction frommod tomod ustas@ex.grinmark.com:ustas:CRM\Opportunities:/SynchOpportunitiesS2E ustas@ex.grinmark.com:ustas:CRM\Opportunities:/SynchOpportunitiesS2E/Ar ustas@ex.grinmark.com:ustas:Contacts\CRM Accounts:/SynchAccounts ustas@ex.grinmark.com:ustas:Contacts\CRM Accounts:/SynchAccounts ustas@ex.grinmark.com:ustas:Contacts\CRM Contacts:/SynchAccounts ustas@ex.grinmark.com:ustas:Contacts\CRM Leads:/SynchLeads New ustas@ex.grinmark.com:ustas:Contacts\CRM Leads:/SynchLeads New (<	fromid toid↓ ▲ New 9/25/2012 10 chivingFoldersForOppo New 9/25/2012 10 New 9/25/2012 10 New 9/25/2012 10 9/25/2012 10:13:30 P 9/25/2012 10:13:30 P
Text In 1, Col 1 Ki	ириллица (Windows)